

## ***SERVICES FOR BUYERS***

**AFTER SALES SERVICES ... WE HELP OUR CLIENTS BY RECOMENDING:**

- ◇ MOVERS
- ◇ MAIDS & GARDENERS
- ◇ HOME RENOVATORS
- ◇ HANDYMEN
- ◇ DECORATORS & SHOPPING SERVICES
- ◇ CAR RENTAL
- ◇ LANGUAGE INSTRUCTORS

**A FEW MORE THINGS ...**

- ◇ IMMIGRATION SERVICES
- ◇ HOUSE INSURANCE
- ◇ HEALTH INSURANCE
- ◇ MEXICAN DRIVERS LICENSE
- ◇ WILLS

*Our goal is to make your Mexican adventure easy & enjoyable. We have years of experience and are happy to share the things we have learned with you.*

We provide the rest of the maps along with our Custom Home Tours



## **CUSTOM HOME TOURS**



Constitución # 14, Ajijic (376) 766-4540

Marvin Golden & Barbara Mercik and their **Gold Team** of Experts, at your service

## ***YOU SEE WHAT YOU WANT TO SEE***



Do you want the best home tour in town? We have it for you!

First, we sit down with you and find out what you would like to see. We discuss areas that you prefer, features you need and a price range that you can afford.

Second, we take you to the MLS (Multiple Listing Service) where you can see everything listed here as recently as today. We can search areas, price ranges or specific required features.

Third, we print off flyers on the homes you would like to view and make appointments and pick up keys for those properties.

Then we take you to see the houses you have chosen. We try to be as knowledgeable as possible on all the listings ... are they priced right, and what are any positive or negative features that you need to know.

Years of experience and having negotiated many sales enable us to get you the best price and terms if you decide to make an offer.

You might be surprised to learn at how many buyers do not want to move in for a year or more, yet are buying at today's lower prices. Many sellers want to rent back for months or even years in order to built their dream home. Home buying is more than just price, and a good realtor will negotiate many additional items in order to make it a WIN WIN deal.

Of course, there is no obligation. Many people are not ready to buy right now, but want to research the market. Some buy in a couple of days while others come back for years before making that decision. Whatever makes you comfortable, we plan to be here when you are ready.

We caution people not to fall in love with a particular home as there is always another. Then we do our best to find a home you fall in love with.

### **Lake Chapala Real Estate**

**Constitución # 14, Ajijic, Jalisco, C.P. 45900, Mexico**

**Ramon Corona # 23, Ajijic Jalisco, C.P. 45900, Mexico**

**Cell: 01 331-223-9014**

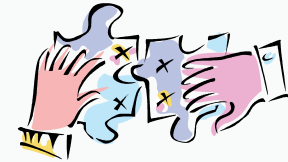
**Bus: 766-4540                      Fax: 766-1706**

**Bus: 766-3402**

**Visit our website: [www.choosechapala.com](http://www.choosechapala.com)**

**For lots of pictures & information on ALL our listings**

**E-mail: [askus@choosechapala.com](mailto:askus@choosechapala.com)**



### **A GOOD REALTOR DOES A LOT MORE THAN JUST HELP YOU PICK A HOME**

- ◇ NEGOTIATE PRICE
- ◇ PLAN CLOSING DATE
- ◇ PREPARE ACCURATE INVENTORY
- ◇ IDENTIFY OTHER TERMS
- ◇ PERHAPS A MORTGAGE OR LEASE BACK

### **SOME OTHER IMPORTANT SERVICES ...**

- ◇ IDENTIFY A GOOD NOTARIO
- ◇ RECOMMEND A HOME INSPECTOR
- ◇ IDENTIFY TIME INSURANCE CO.
- ◇ PREPARE CLOSING DOCUMENTS
- ◇ CO-ORDINATE FINANCING IF REQUIRED
- ◇ ADDRESS ISSUES & PROBLEMS
- ◇ TRANSFER UTILITIES INTO YOUR NAME